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Japan

Grain and Feed

U.S. Share Falls to 29% in 2nd SBS Rice Tender 2001

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Report Highlights:

On August 31, 2001 the Food Agency of the Ministry of Agriculture, Forestry and Fisheries (MAFF) conducted its second SBS rice tender for Japan Fiscal Year 2001. A total of 25,000 metric tons of foreign rice was contracted with China accounting for 16,000 metric tons, or 64.0 percent of the total. Contracts for U.S. rice totaled 7,201 metric tons for a 28.8 percent market share and Australia rice totaled 1,671 metric tons or 6.7 percent of the total.

On August 31 the Food Agency (FA) of the Ministry of Agriculture, Forestry, and Fisheries (MAFF) conducted its second Simultaneous Buy and Sell (SBS) rice tender under the Uruguay Round minimum access agreement for Japan Fiscal Year 2001 (April 2001 - March 2002). A total of 25,000 metric tons of foreign rice was contracted (22,500 tons for table rice and 2,500 tons of broken rice for processing). China and the United States were the largest suppliers with China securing 16,000 metric tons, or 64.0 percent market share, and the United States accounting for 7,201 metric tons, or 28.8 percent market share.

Imports of Chinese short-grain, milled rice continue to outpace U.S. produce. Of total contracted U.S. rice, brokens comprised the majority of tonnage. The following tables show the overall results for the first and second tenders and the detailed results for the second tender.

Second SBS Tender (August 31, 2001):									
	China	U.S.	Thailand	Australia	Vietnam	Pakistan	Spain	Italy	Total
Quantity (MT)	16,000	7,201	57	1,671	0	36	18	17	25,000
Share (%)	64.0	28.8	0.2	6.7	-	0.1	0.1	0.1	100.0
First SBS Tender (May 30, 2001):									
	China	U.S.	Thailand	Australia	Vietnam	Pakistan	India	Italy	Total
Quantity (MT)	11,262	8,985	78	4,640	0	18	0	17	25,000
Share (%)	45.0	35.9	0.3	18.6	-	0.1	-	0.1	100.0

Results of 2nd JFY'2001 SBS Tender (Metric Tons, Yen/Metric Ton)

Country	Туре	Quantity Applied (MT)	Quantity Awarded (MT)	Food Agency's Purchase Price (\$/MT)	Food Agency's Selling Price (\$/MT)	Mark-up (\$/MT)
U.S.A.	Short/Brown Short/Milled Medium/Milled Glut./Short/Milled Broken/Milled TOTAL	901 6,914 54 2,994 7,669 18,532	684 3,407 54 1,341 1,715 7,201	658 648 538 607 439	2,190 2,147 2,059 2,119 967	1,532 1,499 1,521 1,512 528

China	Short/Brown Long/Brown Short/Milled Glut./Short/Milled Broken/Milled TOTAL	198 20 40,885 690 2,652 44,445	198 20 15,180 150 452 16,000	557 882 596 674 449	2,054 2,521 2,092 2,162 968	1,497 1,639 1,496 1,488 519
Australia	Short/Brown Short/Milled Broken/Milled TOTAL	3,384 743 4,127	1,338 333 1,671	598 412	2,079 944 -	1,481 532
Thailand	Long/Milled Glut./Long/Milled Broken/Milled TOTAL	53 40 654 747	17 40 0 57	517 517 -	2,046 2,042 -	1,529 1,625
Vietnam	Short/Milled	362	0	-	-	-
Pakistan	Long/Milled	36	36	1,034	2,508	1,474
India	Long/Milled	18	0	-	-	-
Spain	Short/Brown	18	18	2,563	4,038	1,475
Italy	Medium/Milled	17	17	1,286	2,815	1,529
GRAND TOTAL		68,302	25,000	-	-	-

Note: Exchange rate used: \$1 = 119 yen